



JOHN POWELL
Realtor®, Environs Founding Partner

Professional Experience:

- **Remax Metro Atlanta Cityside - Environs Real Estate Team** **2015-Present**
 - Multi-Million Dollar Sales & 100% Club

- **Remax Metro Atlanta** **2002-Present**
 - 2011-13 #1 Office - Individual
 - 2004-10 Top5 Office - Individual
 - 2002-03 #1 Office - Team S&C - Cityside

- **Cbeyond Communications** – Network & Architecture Planning
- **Earthlink** – Manager of Planning & Capacity
- **MindSpring** – Manager of Network Planning
 - WAN Planning Analyst
 - Special Projects Manager

- **Indiana University** -English Literature

Professional Bio:

While working fulltime in the ISP & IT start up area of corporate America, John began investing in property and dabbled in home renovation and design. Later, he realized that his interest in analyzing networks had been replaced by a new passion – Real Estate!

The move into real estate originally took form when John joined a successful team at Remax. Using his analytical skills from years in the IT business, he was able to create a unique approach to real estate. He modeled his business on professional assessments of his client's needs with a high level of customer service. John focused on providing his clients with extensive documentation on price points, neighborhood data, school statistics as well as consultation on financing, renovation and design. After a year with this Remax team, he elected to go out on his forming a three-pronged approach to business: Sales, Property Management, and Property development including design and renovation. This provided a broad client base of individuals, local builders and investors from across the Atlanta market, the US and later Europe and Australia.

In 2006, in an effort to expand his business, John worked on his first short sale of a property to aid the distressed homeowner as well as his buyer client. During this process, he met and began working with one of the lenders involved to aid their company's growing need to market and sell foreclosed homes. Adding the REO segment to his business during the 2008-2013 housing crisis added to his existing high volume sales efforts allowing his business to continue to expand. Over the next several years the REO business went from a minor component within the Real Estate industry and his business to becoming the predominant market allowing another level of success. The relationships with World Savings Bank, Wells Fargo and Bank of America expanded John's market knowledge, listings, and sales success to 9 metro Atlanta counties and hundreds of transactions.

Additionally, having lived in the N, E, & NE quadrants of Atlanta since 1988, John possesses a broad knowledge of Atlanta's communities and neighborhoods beyond that of most agents. He feels the most critical element of home selection is a good fit between the buyer and the community. Atlanta has a community for everyone. Environs can help Atlanta's residents find the right home within that community framework then stay engaged with our client over the term of their residence as their family grows, changes and evolves.

Websites and Social Media

Environs Real Estate Team	www.environsrealestate.com
Facebook-Environs Real Estate	www.facebook.com/EnvironsRealEstateTeam
Zillow Premier Agent	www.zillow.com/profile/Environs-Real-Estate/
Environs Residential	www.environsresidential.com
Facebook-Environs Residential	www.facebook.com/EnvironsResidential
LinkedIn	www.linkedin.com/pub/john-powell/18/1a0/a29